Elevora
Global Training

COURSE BROCHURE

Customs and International Trade (Incoterms 2020)

Procurement & Supply Chain

Code	Duration	Formats	Language	Certificate
SC-110	**5 or 10 days**	**Classroom, live online, in-house, blended**	**English or Arabic**	**Certificate of completion**

A practical procurement and supply chain course covering customs procedures and valuation, incoterms 2020 rules in practice and trade documentation. Run as a 5-day core or 10-day extended programme, in 16 cities, live online or in-house, and fully customisable for your team.

About this course

Customs and International Trade (Incoterms 2020) gives delegates a structured, practical understanding of customs procedures and valuation and incoterms 2020 rules in practice, then builds the skills to apply trade documentation, customs compliance and audits and free trade agreements and origin in real work. Sessions are led by practitioners with at least 15 years in the field.

Who should attend

Procurement, logistics, warehouse, contracts and supply chain professionals.

What you will learn

- Customs procedures and valuation
- Incoterms 2020 rules in practice
- Trade documentation
- Customs compliance and audits
- Free trade agreements and origin

5-day course outline

Day 1	**Customs procedures and valuation**	Concepts, standards and terminology, with a diagnostic exercise to baseline the group.
Day 2	**Incoterms 2020 rules in practice**	Methods and tools explained step by step, with worked examples from real operations.
Day 3	**Trade documentation**	Hands-on practice in small groups using realistic data, cases and templates.
Day 4	**Customs compliance and audits**	Case studies of successes and failures, and how to apply the lessons in your organisation.
Day 5	**Free trade agreements and origin**	Integration exercise, final knowledge check and a personal action plan.

10-day extended programme

Includes the full 5-day outline, plus a second week of applied work:

Day 6	**Applied workshop: Customs procedures and valuation** — Deeper practice with your own data or site examples.
Day 7	**Applied workshop: Incoterms 2020 rules in practice and trade documentation** — Group exercises that combine methods from week one.
Day 8	**Field case study: Customs compliance and audits** — A detailed industry case worked through from start to finish.
Day 9	**Advanced practice: Free trade agreements and origin** — Tools, templates and checklists to take back to work.
Day 10	**Assessed project and presentation** — Each delegate presents an improvement plan and completes the final assessment.

Upcoming classroom dates

More dates, cities and live online sessions on request.

Dates	City	Length	Fee per delegate
2 Nov 2026 to 6 Nov 2026	Istanbul	5 days	**$2,450**
20 Dec 2026 to 24 Dec 2026	Cairo	5 days	**$2,450**
3 Jan 2027 to 7 Jan 2027	Riyadh	5 days	**$2,450**
7 Feb 2027 to 11 Feb 2027	Cairo	5 days	**$2,450**
1 Mar 2027 to 12 Mar 2027	London	10 days	**$6,250**

Fees per delegate (2026 to 2027)

Format	5 days	10 days
Classroom: Dubai, Istanbul, Cairo, Kuala Lumpur	**$2,450**	**$4,450**
Classroom: London, Europe, Singapore	**$3,450**	**$6,250**
Live online	**$1,450**	**$2,650**
In-house, group of up to 15	**From $12,900**	**From $23,500**

Classroom fees include tuition, materials, lunch and refreshments, and a certificate. 10% group saving for 3 delegates, 15% for 5 or more.

Tailored to your team

Change the level, language, length (1 to 20 days) and format, add topics from other courses or entirely new topics, and include your own case studies, site visits or exam preparation. Build it online for an instant indicative fee.

Register or request an in-house proposal

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