Elevora
Global Training

COURSE BROCHURE

Strategic Procurement and Sourcing

Procurement & Supply Chain

Most demanded

Code	Duration	Formats	Language	Certificate
SC-101	5 or 10 days	Classroom, live online, in-house, blended	English or Arabic	Certificate of completion

A practical procurement and supply chain course covering developing a procurement strategy, spend analysis and opportunity identification and sourcing strategies and market analysis. Run as a 5-day core or 10-day extended programme, in 16 cities, live online or in-house, and fully customisable for your team.

About this course

Strategic Procurement and Sourcing gives delegates a structured, practical understanding of developing a procurement strategy and spend analysis and opportunity identification, then builds the skills to apply sourcing strategies and market analysis, supplier evaluation and selection and negotiating value-for-money contracts in real work. Sessions are led by practitioners with at least 15 years in the field.

What you will learn

- Developing a procurement strategy
- Spend analysis and opportunity identification
- Sourcing strategies and market analysis
- Supplier evaluation and selection
- Negotiating value-for-money contracts

Who should attend

Procurement, logistics, warehouse, contracts and supply chain professionals.

5-day course outline

Day 1	**Developing a procurement strategy**	Concepts, standards and terminology, with a diagnostic exercise to baseline the group.
Day 2	**Spend analysis and opportunity identification**	Methods and tools explained step by step, with worked examples from real operations.
Day 3	**Sourcing strategies and market analysis**	Hands-on practice in small groups using realistic data, cases and templates.
Day 4	**Supplier evaluation and selection**	Case studies of successes and failures, and how to apply the lessons in your organisation.
Day 5	**Negotiating value-for-money contracts**	Integration exercise, final knowledge check and a personal action plan.

10-day extended programme

Includes the full 5-day outline, plus a second week of applied work:

Day 6	**Applied workshop: Developing a procurement strategy** — Deeper practice with your own data or site examples.
Day 7	**Applied workshop: Spend analysis and opportunity identification and sourcing strategies and market analysis** — Group exercises that combine methods from week one.
Day 8	**Field case study: Supplier evaluation and selection** — A detailed industry case worked through from start to finish.
Day 9	**Advanced practice: Negotiating value-for-money contracts** — Tools, templates and checklists to take back to work.
Day 10	**Assessed project and presentation** — Each delegate presents an improvement plan and completes the final assessment.

Upcoming classroom dates

More dates, cities and live online sessions on request.

Dates	City	Length	Fee per delegate
2 Nov 2026 to 6 Nov 2026	London	5 days	**$3,450**
14 Dec 2026 to 18 Dec 2026	Kuala Lumpur	5 days	**$2,450**
18 Jan 2027 to 29 Jan 2027	Amsterdam	10 days	**$6,250**
15 Feb 2027 to 19 Feb 2027	Istanbul	5 days	**$2,450**
21 Mar 2027 to 25 Mar 2027	Riyadh	5 days	**$2,450**

Fees per delegate (2026 to 2027)

Format	5 days	10 days
Classroom: Dubai, Istanbul, Cairo, Kuala Lumpur	**$2,450**	**$4,450**
Classroom: London, Europe, Singapore	**$3,450**	**$6,250**
Live online	**$1,450**	**$2,650**
In-house, group of up to 15	**From $12,900**	**From $23,500**

Classroom fees include tuition, materials, lunch and refreshments, and a certificate. 10% group saving for 3 delegates, 15% for 5 or more.

Tailored to your team

Change the level, language, length (1 to 20 days) and format, add topics from other courses or entirely new topics, and include your own case studies, site visits or exam preparation. Build it online for an instant indicative fee.

Register or request an in-house proposal

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