Elevora
Global Training

COURSE BROCHURE

Supplier Relationship Management

Procurement & Supply Chain

Code	Duration	Formats	Language	Certificate
SC-106	**5 or 10 days**	**Classroom, live online, in-house, blended**	**English or Arabic**	**Certificate of completion**

A practical procurement and supply chain course covering supplier segmentation, supplier performance scorecards and supplier development programmes. Run as a 5-day core or 10-day extended programme, in 16 cities, live online or in-house, and fully customisable for your team.

About this course

Supplier Relationship Management gives delegates a structured, practical understanding of supplier segmentation and supplier performance scorecards, then builds the skills to apply supplier development programmes, managing supplier risk and building collaborative partnerships in real work. Sessions are led by practitioners with at least 15 years in the field.

Who should attend

Procurement, logistics, warehouse, contracts and supply chain professionals.

What you will learn

- Supplier segmentation
- Supplier performance scorecards
- Supplier development programmes
- Managing supplier risk
- Building collaborative partnerships

5-day course outline

Day 1	**Supplier segmentation**	Concepts, standards and terminology, with a diagnostic exercise to baseline the group.
Day 2	**Supplier performance scorecards**	Methods and tools explained step by step, with worked examples from real operations.
Day 3	**Supplier development programmes**	Hands-on practice in small groups using realistic data, cases and templates.
Day 4	**Managing supplier risk**	Case studies of successes and failures, and how to apply the lessons in your organisation.
Day 5	**Building collaborative partnerships**	Integration exercise, final knowledge check and a personal action plan.

10-day extended programme

Includes the full 5-day outline, plus a second week of applied work:

Day 6	**Applied workshop: Supplier segmentation** — Deeper practice with your own data or site examples.
Day 7	**Applied workshop: Supplier performance scorecards and supplier development programmes** — Group exercises that combine methods from week one.
Day 8	**Field case study: Managing supplier risk** — A detailed industry case worked through from start to finish.
Day 9	**Advanced practice: Building collaborative partnerships** — Tools, templates and checklists to take back to work.
Day 10	**Assessed project and presentation** — Each delegate presents an improvement plan and completes the final assessment.

Upcoming classroom dates

More dates, cities and live online sessions on request.

Dates	City	Length	Fee per delegate
16 Nov 2026 to 27 Nov 2026	Kuala Lumpur	10 days	**$4,450**
7 Dec 2026 to 11 Dec 2026	Istanbul	5 days	**$2,450**
4 Jan 2027 to 15 Jan 2027	Istanbul	10 days	**$4,450**
1 Feb 2027 to 5 Feb 2027	Amsterdam	5 days	**$3,450**
8 Mar 2027 to 19 Mar 2027	Istanbul	10 days	**$4,450**

Fees per delegate (2026 to 2027)

Format	5 days	10 days
Classroom: Dubai, Istanbul, Cairo, Kuala Lumpur	**$2,450**	**$4,450**
Classroom: London, Europe, Singapore	**$3,450**	**$6,250**
Live online	**$1,450**	**$2,650**
In-house, group of up to 15	**From $12,900**	**From $23,500**

Classroom fees include tuition, materials, lunch and refreshments, and a certificate. 10% group saving for 3 delegates, 15% for 5 or more.

Tailored to your team

Change the level, language, length (1 to 20 days) and format, add topics from other courses or entirely new topics, and include your own case studies, site visits or exam preparation. Build it online for an instant indicative fee.

Register or request an in-house proposal

Head office
Sharjah Publishing City, Sharjah, United Arab Emirates

Email
info@elevoratrainings.com
training@elevoratrainings.com

WhatsApp
+971 56 692 2928

Website
elevoratrainings.com